## **TV Everywhere**<sup>™</sup>

#### Sling Media Product Demo



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#### **Sling Media Profile**

- Company launched in 2004 introducing "placeshifting"
- Sling box is distributed in over 22
   countries in 5000 locations and
   partners worldwide
  - ons and









ECHOSTAR Entertainment-Anytime. Anywhere.\_\_

- Expanded business model to providers
- +300 employees worldwide
- Widely recognized technology brand

winning over 80 awards

## Sling = TV Everywhere

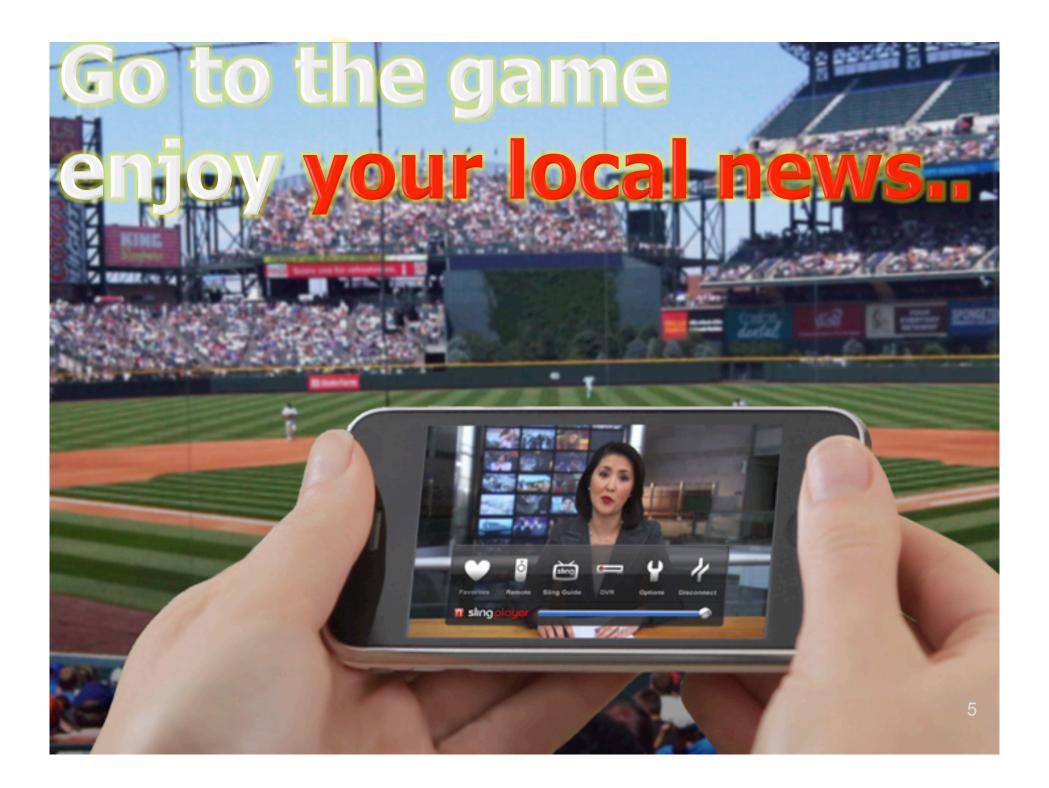


# Allows consumers to enjoy Live TV and control home DVR on connected Devices.



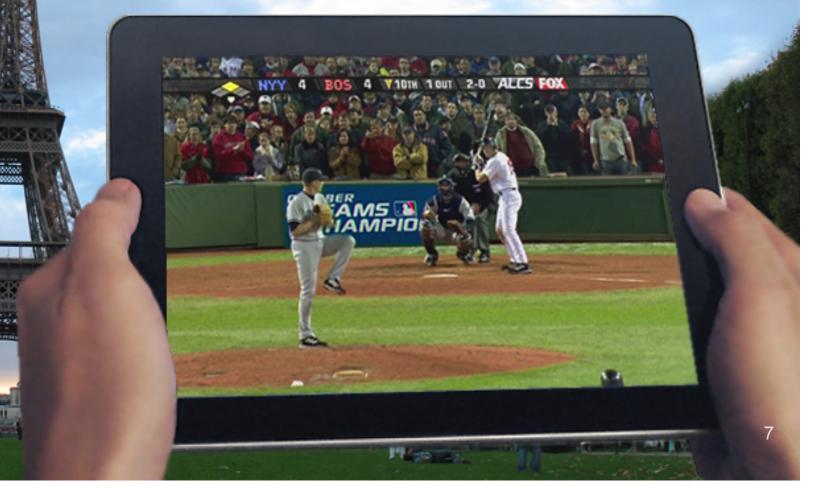
# Watch <u>Your TV</u> Everywhere and go Beyond the Box

[ advanced connected device solutions ]



# ..Go on Vacation Enjoy your home team

# **Travel abroad and Enjoy your programs**



## Sling Ecosystem

## Sling has developed a robust ecosystem enabling placeshifting on a wide range of platforms



#### Current Stand-Alone Slingbox Placeshifting Hardware



#### **Our Customers.. Love Sling**











	Sports Fans	Travelers	In & Around the Home	Out-and-About	Second / Vacation Homes
?	Sports fans	Frequent travelers	Value seekers	Techies	Snowbirds who migrate to a second home or those with vacation homes
$\heartsuit$	<ul> <li>Access to time- sensitive information (sports, financial markets, news)</li> <li>Ability to watch – live, as it unfolds</li> </ul>	<ul> <li>A connection to home</li> <li>An escape or break in (travel) schedule</li> </ul>	<ul> <li>More value from TV services they already pay for</li> <li>TV in more places in / around home</li> <li>No need for additional wiring (cost, aesthetics)</li> </ul>	<ul> <li>Value access and content away from home</li> <li>Value time-sensitive information (news, financials or sports)</li> </ul>	<ul> <li>Maintaining a connection to your primary residence</li> <li>Eliminating the need for additional TV services in temporary location</li> </ul>
<b>F</b>	<i>"I use it to watch a second sporting event when more than one I am interested in are on at the same time."</i>	<i>"If I am traveling, I use it fairly often so as not to miss my favorite shows."</i>	<i>"I didn't have to run cable to the kitchen to allow my wife to see what she wanted there. It's like a second TV."</i>	<i>"I use it more and more I use it at restaurants, parties, sporting events (to keep track of other sporting events)."</i>	<i>"I have a second house in Arizona; I use it to catch up on our news in the North West."</i>

#### **Game Changers**

Powerful, ubiquitous, new devices provide the platform for Sling to extend the traditional TV experience





#### Watch Your TV Anywhere



#### Watch Your TV Anywhere



Where to Buy ?









#### **Thank You**

#### **Mauricio Perez**

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